HOW VALUE SHARING ARRANGEMENTS ON REBATES WORK

Overview

PBMs negotiate discounts, inclusive of rebates, with drug manufacturers. Clients choose their preferred rebate arrangement with Express Scripts. Rebate arrangements are contractually agreed upon and fully auditable by every client.

Express Scripts shares over 95% of the rebates it receives with PBM clients.¹

All clients can choose to:

01

Receive 100% of the rebate amount

02

03

Apply a portion of the rebate amount to pay for admin fees

Have rebates applied at point of sale to consumers

Drug manufacturers set list prices

00

Client contracts with Express Scripts (ESI) to make drug costs more affordable





